## A BEGINNERS GUIDE TO GRANT WRITING AND REVIEW

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### **Enhancing Your Chances**

- n Talk to NIH: Look through the NIH web site to identify appropriate Institutes. Call the Program Directors at the Institutes to discuss your idea.
- Make sure your application is assigned to the correct Study Section. Discuss potential Study Sections with both Program Directors and Scientific Review Administrators.
- n Craft your application carefully.



#### How do I know who to call?

- visit NIH institute web pages to see what different institutes support and what their interests are.
- n Go to CRISP and search on your topic at <a href="http://crisp.cit.nih.gov/">http://crisp.cit.nih.gov/</a>
- Ask colleagues who do similar work who supports it



# For Fellowships or New Pls Identify a mentor(s)

- B with a track record
- with a commitment to you & your career goals
- ß need not be your research advisor
- **B** more than one is OK!



#### It Pays to Plan ahead

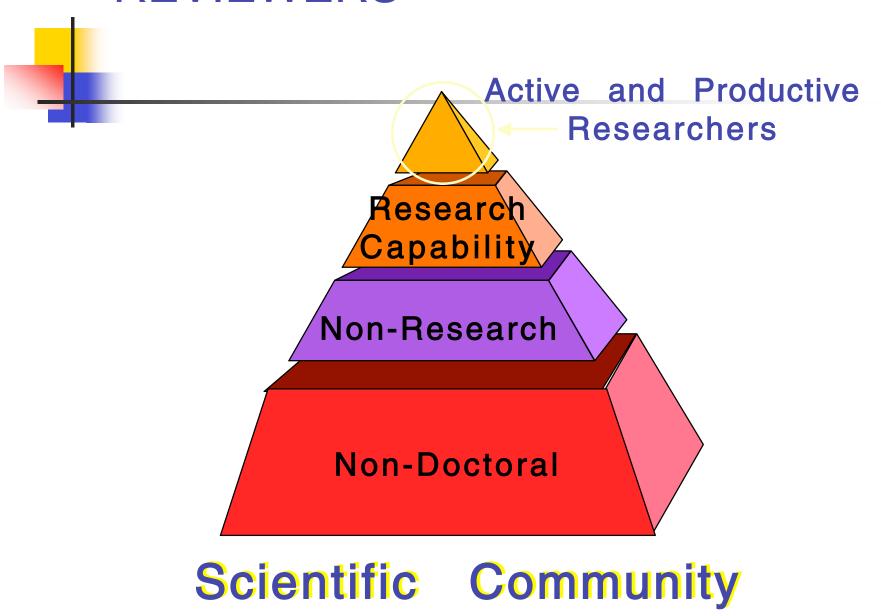
- Grant writing takes time...probably more time than you expect
- Bounce ideas off mentors & colleagues
- **B** Talk to program staff
- B Decide on your target deadline
- в Get organized



#### **Know Your Audience**

- n Reviewers are scientists from academe and industry.
- n Reviewers do review for study sections in addition to their regular job

## SELECTION OF PEER REVIEWERS





# Don't be creative...make the reviewers' job easier

- ß Use the correct forms (PHS398 or PHS416)
- ß Follow the instructions
- ß Follow the recommended format
- ß Fill the forms out completely
- ß Don't guess—ask questions



# Demonstrate mastery of your research topic

- ß Explicitly state your rationale.
- ß Cite the appropriate literature thoroughly.
- ß Include preliminary data.
- ß Identify problematic aspects of hypotheses or techniques; indicate back-up strategies.
- ß Provide expected/alternative outcomes and interpretations.
- ß Don't forget your training/career development plan!

# Grants Have Several Parts: All of Them are Important

- Face Page, Budget, and BioSketches
- Abstract
- n Resources
- n Research Plan
  - Specific Aims
  - Background & Significance
  - Preliminary Results
  - Research Design
  - Human Subjects, Vertebrate Animals...



#### Be creative but pragmatic...

- ß Formulate your Specific Aims
- ß Seek feedback
  - ß Focused?
  - ß Feasible?
  - ß Realistic (not overly ambitious)?
  - ß Good training vehicle for you?
- ß Did I say "Focus"? Be certain every aim and experiment is clearly related to the overall goal of your proposal.



- Background (introductory paragraph)
  - Overall Goal (Big Picture)
  - Put your area of research in perspective
- Summary of preliminary results

### Background and Significance



- Do not write it as a review article
- Highlight controversies and how they will be solved by the proposed experiments
- Link controversies and outstanding issues to relevant sections in your grant



- n Restate aim
- n Rationale
- Approach/expected outcomes
- Potential Pitfalls



#### Consider the review criteria

- ß The candidate: your background and potential to develop into an independent researcher
- ß Research plan: its scientific merit, significance, feasibility & relationship to your career plans
- ß Training/career development plan: its components & how well it fits the research plan
- ß The sponsor: his/her track record as both a researcher and mentor
- ß Institutional environment & commitment to the training/career development of the candidate



# Keep The Basic Review Criteria in Mind:

- Significance
- Approach
- n Environment
- Innovation
- n Investigator
- n Human Subjects/Vertebrate Animals

## Crafting The Application

- Write clearly and don't assume that the reviewers know all that you know.
- Explain the importance and impact of the project.
- Organize the specific aims around testable hypotheses.
- Present a coherent and detailed research plan based that is based on the preliminary results that are available.
- Explain how expected results will be interpreted.
  Mention problems and pitfalls that may be encountered.
  Provide alternative plans when appropriate.



#### Help the reviewers do their jobs

- ß Use a "reviewer-friendly" format.
- ß Present the proposal in "bite-sized bits." Use section headings, bold type, etc. to enhance readability.
- **ß** Be concise!
- ß Walk the reader through the experiments. Don't just present a list of methods.
- ß Include an explicit timeline.



- ß Has well-defined Specific Aims.
- ß Proposes novel, interesting & focused experiments.
- ß Is likely to advance knowledge.
- ß Provides supporting Preliminary Data.
- ß Has an appropriately detailed Experimental Design.
- ß Documents appropriate scientific expertise.
- ß Has a reasonable & justified budget.
- ß Training applications need other strengths too.



### Improving The Application

- Typos and poor grammar leave a negative impression.
- n Don't be overly ambitious. (In a summary statement, the adjective ambitious is usually not a positive comment.)
- Write a strong application not a long application.
- Start early, Finish early, Put the application away for a week-then reread it.

# Get a Review from Colleagues

- At least 4-6 weeks before your grant is due
- At least one person outside the field
- n Is it clear?
- Do aims seem connected?
- Are there typos, missing citations, etc?

# Don't assume...don't be sloppy

- ß Don't assume the reviewers will *know what* you mean...be clear.
- ß Watch grammar. Avoid jargon.
- ß Make sure you've completed all required sections in the indicated order.
- ß Get in-house critiques well in advance of the deadline.
- ß Spell check and
- ß Read your application carefully before submitting.



## About Using Color...

- Grants come to the NIH in hard copy
- Multiple copies of your application are made for reviewers
- They only see black and white



### Common problems to avoid

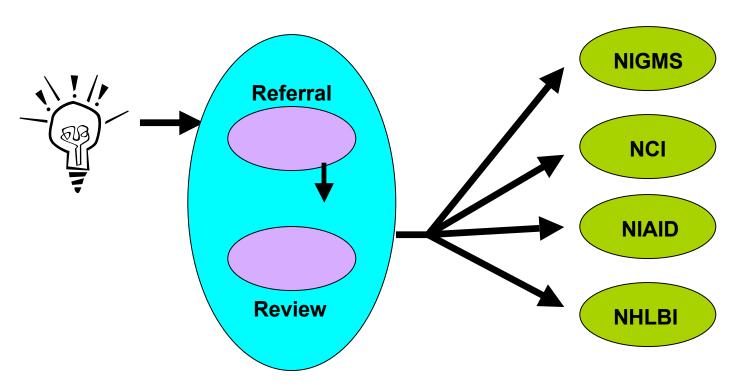
- ß Lack of new or original ideas
- ß Absence of an acceptable scientific rationale
- ß Lack of knowledge of relevant, published work
- **B** Overly ambitious research plan
- ß Superficial or unfocused research plan
- ß Questionable reasoning in experimental approach
- ß Lack of experience with an essential methodology
- ß Insufficient experimental detail

## After Your Grant is Submitted

# Referral, Review, and Funding

**Center for Scientific Review** 

**Institutes and Centers** 





## Role of Study Section

- Scientific Review Groups (SRGs) are to evaluate the scientific or technical merit of an application
- SRGs do NOT make funding recommendations

## Study Sections



- Reviews conducted by Center for Scientific Review (CSR) and individual Institutes/Centers (IC's)
- n Each standing study section has 12-24 members, primarily from academia
- Study sections managed by Scientific Review Administrator (SRA)
- As many as 60-100 applications are reviewed at each study section meeting

#### When You Have Your Assignment

- You may call the SRA to find out about sending additional information
- n Rosters are posted approximately 30 days before the study section meets
- Look at the roster when it is posted.
  - Expertise
  - Conflicts of Interest



#### **Before The Review**

- The SRA is your point of contact prior to the review meeting.
- Your program administrator is your point of contact after the review meeting.



#### No-Nos – Don't Do These

- Do not contact a study section member prior to the review.
- n Do not contact a study section member after the review.



### What Happens at the Review?

- The SRA assigns each grant to three reviewers well before the meeting.
  - Primary, secondary, and discussant
- n Before the meeting, reviewers submit their comments to IAR.
- SRA determines (with Chair) what applications appear to fall in the lower half.
  - These applications may be streamlined at the beginning of the meeting.



### Streamlining

- Occurs at the beginning of the review meeting
- Applications are not discussed
- Applicants receive critiques of reviewers that were written before coming to the meeting



- After streamlining, discussion of applications in upper half.
- n Each assigned reviewer makes comments
- Discussion by group in general about points of agreement/disagreement
- Everyone votes a score based on what they heard in the discussion and the recommendations by the reviewers

#### The Review Criteria

- Significance: Does the study address an important problem? How will scientific knowledge be advanced?
  - Approach: Are design and methods welldeveloped and appropriate? Are problem areas addressed?
  - Innovation: Are there novel concepts or approaches? Are the aims original and innovative?
  - Investigator: Is the investigator appropriately trained?
  - Environment: Does the scientific environment



## After the Review Meeting

- Scores are entered into database and released.
- SRAs prepare summary statements with revised critiques



- Overall resume and summary of discussion
- Essentially unedited critiques
- Priority score and percentile ranking
- Budget recommendations
- Administrative notes
- Animal/human subjects concerns

# Common Problems in Applications

- n Lack of new or original ideas
- Absence of an acceptable scientific rationale
- Lack of experience in the essential methodology
- Questionable reasoning in experimental approach
- n Uncritical approach
- Diffuse, superficial, or unfocused research plan
- Lack of sufficient experimental detail
- Lack of knowledge of published relevant work
- Unrealistically large amount of work
- Uncertainty concerning future directions



- Scored applications
  - Wait for your summary statement
  - Do not call the SRA
  - Call your program administrator
- Unscored applications

# What if my application is not scored?

- Wait for the comments from the reviewers.
- Call your program administrator
  - <sub>n</sub> Rewrite
  - Rewrite and submit to different study section



#### If you need to revise

- ß Discuss the summary statement; get help in revising.
- ß Be polite.
- ß Be responsive to <u>all</u> of the reviewers' criticisms.
- ß Put all ego aside. If in doubt, do it their way.

#### How to Respond to Criticisms

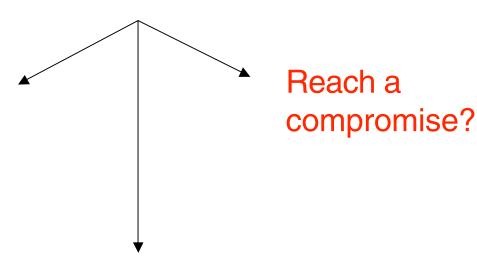


- Some criticisms are fairly easy to address:
  - The preliminary data in Figure 1 could be interpreted as chromatid exchange, but the PI did not discuss this possibility.
- We have new preliminary data (shown in section) OR
- This is true, and I appreciate the reviewer's taking the time to point it out. I have included this possibility my discussion of our preliminary data...



# Others are more difficult... "The research plan is overambitious."

Remove a large section(s) of the grant?



Argue against removing any experiment?

## Last, but hardly least...

- ß Celebrate your efforts.
- ß Don't forget to call us.
- ß Have fun doing science.